



#### WHEN & WHERE

Thursday, May 16, 2013

- 4:30pm-5:00pm Registration
- 5:00pm-5:15pm Sponsor Introduction
- 5:15pm-6:30pm Panel
- 6:30pm-7:30pm Cocktails

**Credit Agricole CIB Building**  
 1301 Avenue of the Americas  
 (between 52nd and 53rd Streets)  
 New York, NY

[directions](#)

#### HFA CONTACTS



Global Executive Director  
**Lara Block**  
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#### HFA LATAM CHAPTER SYMPOSIUM

Institutional and private investors continue to look to Latin America for access to growth opportunities and outperforming hedge fund managers. While this emerging market is not without risk, recent data from eVestment indicates a thriving environment for those that focus on the region:

- Hedge funds that invest in Latin America were up 7.29% in 2012 and 1.16% in January 2013
- Hedge funds investing only in Brazilian markets gained 13.02% in 2012 and 1.83% in January 2013
- January 2013 saw Latin American fund assets increase by \$270 million, including \$60 million in net investor inflows

Please join us on Thursday, May 16, 2013 in New York City for the *HFA Symposium: Opportunity in Latin American Funds* for the latest regional insights from accomplished experts. Sponsored by the Miami Downtown Development Authority, this HFA LatAm Chapter Symposium is complimentary for all HFA members, investors and managers. Non member service providers may pay \$100 but will be waitlisted(will be refunded if no space). Attendees will enjoy an insightful panel discussion, followed by cocktails, hors d'oeuvres and networking.

Space is limited, please select a link below and RSVP now:

[HFA Members, Investors, and Managers](#)

Latin American Chapter Director  
**Victor Hugo Rodriguez**  
 LatAm Alternatives  
[vrodriquez@latamalternatives.com](mailto:vrodriquez@latamalternatives.com)

**SPONSOR**



*The Mission of the Miami Downtown Development Authority is to grow, strengthen and promote the economic health and vitality of Downtown Miami.*

**Special Guest:** The Honorable Marc D. Sarnoff, City of Miami Commissioner & Chairman of the Miami DDA

**HOST**



**HFA THOUGHT LEADERS**



**MEDIA PARTNERS**



Non-Member Service Providers

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**EVENT SPEAKERS**



**Sponsor Introduction: Nitin Motwani**  
 Managing Principal,  
 Miami Worldcenter Associates

Nitin Motwani is managing principal of Miami Worldcenter Associates, a joint venture between South Florida-based Falcone Group and Centurion Partners to develop Miami Worldcenter, a 26 acres large mixed-use project in the heart of downtown Miami. Earlier in his career, Mr. Motwani was the President of Merrimac Ventures where he oversaw the acquisition, entitlement, asset management and disposition of various hotel, office, retail and residential assets. He has also served as an equity derivatives trader at Goldman Sachs in New York. Mr. Motwani currently serves as a member of the board of the Miami Downtown Development Authority and chairs the Economic Development and Marketing Committees and is also a Board member of the University of Miami's Master in Real Estate Development and Urbanism.



**Juan Luis Rivera**  
 Partner,



**EXCLUSIVE TRAVEL PARTNER**



**UPCOMING EVENTS**

**HFA Symposiums:**

**April 18th - [Chicago, IL](#)**  
Hedge Fund Edge

**May 2nd - [Greenwich, CT](#)**

Moneda Asset Management  
HFA Chilean Chapter Director

Mr. Rivera joined Moneda in 2006, as a partner, launching and managing Moneda Absolute Return strategy. Moneda Asset Management is a research-driven, bottom up asset manager with over USD 2bn in AUM. Prior to joining Moneda (1996-1998 & 2000-2006), he worked at Bancard, a Chilean investment company. He also led several private equity processes. Mr. Rivera holds a Master of Business Administration degree from Harvard Business School.



**Victor Hugo Rodriguez**  
Founder & CEO,  
LatAm Alternatives  
HFA Latin American Chapter Director

Victor Hugo Rodriguez, Founder & CEO at LatAm Alternatives. Victor has over 19 years of experience in Management, Sales, Marketing and Business Development across the securities industry in the US-LatAm region. Currently he serves as Founding Director of The Hedge Fund Association LatAm Chapter and Founding President of the Security Traders Association Latin American Chapter. He was Partner and Head of Latin American Prime Brokerage for Wells Fargo Prime Brokerage. Before he worked as Director of Latin America for Light Speed Trading (Formerly Known as Terra Nova) and in the late 90's he was the Founding President & CEO of Pristine.com Latin America.

*Are you leaving money on the table?*

**May 14th** - [Washington, DC](#)

*Hedge Funds and the Regulatory Road Ahead*

**May 22nd** - [Boston, MA](#)

*Are you leaving money on the table?*

**June 25th** - [Greenwich, CT](#)

*Opportunity in Latin American Funds*



**Frank Brochin**

CIO and Managing Partner,  
StoneWater Capital

Frank Brochin is the Chief Investment Officer and Managing Partner of StoneWater Capital, a New York-based asset management firm focused on Emerging Markets, including Latin America. Prior to co-founding StoneWater, Frank was a partner of Warburg Pincus, a global private equity firm. Frank started his career as a research engineer with Nippon Telegraph and Telephone (NTT) in Tokyo, Japan, before joining Nortel Networks as the manager of its Advanced Technology group in Japan. Frank holds a Ph.D. from Princeton University, an M.B.A. from the Harvard Graduate School of Business Administration and a B.S. from the Ecole Nationale Supérieure des Télécommunications de Paris in France.



**Jacques Kugler**

Managing Partner,  
Arcticon Capital

Jacques is an international finance professional with experience in hedge fund analysis, selection, and portfolio management. He currently serves as the Managing Partner for Arcticon Capital, an alternative investments firm dedicated to raising assets for successful investment managers. The firm specializes in sorting through the noise of the alternative investments universe, and sourcing exceptional managers with a demonstrable investment edge, and

finding the right investors for these managers. Jacques holds a B.S. in Mechanical Engineering from the Universidad Simón Bolívar and an MBA from Columbia Business School.



**Moderator: Mitch Ackles**

CEO, Hedge Fund PR

President, Hedge Fund Association

Mitch Ackles is the CEO of Hedge Fund PR and the president and spokesman of the Hedge Fund Association, an international non-profit organization that promotes the understanding and development of the hedge fund industry. With over 20 years of experience, Mitch has executed campaigns for hedge funds, political and economic leaders, service providers, luminaries, conference organizers, charitable organizations and local, national and global hedge fund groups.

*The Hedge Fund Association is not responsible for attendee travel costs in the case of an event cancellation.*

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